

SEC

MISSION

wasnington, D.C. 20049

# ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

OMB APPROVAL

OMB Number: 3235-0123 Expires: February 28, 2010

Estimated average burden hours per response..... 12.00

> SEC FILE NUMBER 8- 47374

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/07	_ AND ENDING	12/31/07	
	MM/DD/YY	RICHATRICK	DI HTUMM/DD/YY	
A. REGI	STRANT IDENTIFIC	c, Sizio of Ohlo OTA	Notary Publi	
	Dealer Services, Inc	•	OFFICIAL USE	
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O. Box	( No.)	FIRM I.D. NO.	
6125 Memorial Drive			-	
	(No. and Street)			
Dublin	Ohio	Ohio 43017-976		
(City)	(State)	(	Zip Code)	
NAME AND TELEPHONE NUMBER OF PER Douglas Cooper	SON TO CONTACT IN RE	EGARD TO THIS RE	PORT (614) 766-7000	
			(Area Code - Telephone Number)	
B. ACCO	UNTANT IDENTIFIC	ATION	PROCESSE	
INDEPENDENT PUBLIC ACCOUNTANT wh	ose opinion is contained in	this Report*	MAR 1 9 2008	
Cohen Fund Audit Services, Ltd.				
	Name – if individual, state last, firs	st, middle name)	THOMSON FINANCIAL	
800 Westpoint Parkway, Suite 1100	Westlake	Ohio	Process 44145	
(Address)	(City)	(State)	282008	
CHECK ONE:		•	< 8 200A	
Certified Public Accountant		Washin	-v	
☐ Public Accountant		7	Peton, DC	
☐ Accountant not resident in Unite	d States or any of its nosses		- g	
	· · · · · · · · · · · · · · · · · · ·			
F	OR OFFICIAL USE ON	LY		
		<del></del>		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)



# OATH OR AFFIRMATION

I,	Douglas R. Cooper		, swear (or affirm) that, to the best of
my	knowledge and belief the accompanying fin Adviser Dealer Services, Inc	nancial statement ar	d supporting schedules pertaining to the firm of
of	December 31	, 20 07	, are true and correct. I further swear (or affirm) that
	ther the company nor any partner, proprieto ssified solely as that of a customer, except a	or, principal officer	or director has any proprietary interest in any account .
	RUTH KIROPATRICK Notary Public, State of Ohio My Commission Expires 04-20-2012  Ruth Kir Oxog Truck		Signature Trewverer Title
	Computation for Determination of the	ndition. 'Equity or Partners bordinated to Clain serve Requirements or Control Require explanation of the Reserve Requirements	Pursuant to Rule 15c3-3. Ements Under Rule 15c3-3. Computation of Net Capital Under Rule 15c3-1 and the
	(m) A copy of the SIPC Supplemental Rep		t or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# ADVISER DEALER SERVICES, INC.

# **DECEMBER 31, 2007**

# TABLE OF CONTENTS

INDEPENDENT AUDITORS' REPORT	2
STATEMENT OF FINANCIAL CONDITION  December 31, 2007	3
STATEMENT OF INCOME Year ended December 31, 2007	4
STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY  Year ended December 31, 2007	5
STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS Year ended December 31, 2007	6
STATEMENT OF CASH FLOWS Year ended December 31, 2007	7
NOTES TO THE FINANCIAL STATEMENTS 8 - 1	0
SUPPLEMENTAL INFORMATION 11 - 1	3
INDEPENDENT AUDITORS' REPORT ON INTERNAL  CONTROL REQUIRED BY SEC RULE 17a-5(g)(1)	5



www.cohenfund.com

SHAREHOLDER ADVISER DEALER SERVICES, INC.

#### Independent Auditors' Report

We have audited the accompanying statement of financial condition of Adviser Dealer Services, Inc. (a wholly-owned subsidiary of Meeder Financial, Inc.) as of December 31, 2007, and the related statements of income, changes in shareholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Adviser Dealer Services, Inc. as of December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Cohen Fund audix Services

February 20, 2008 Westlake, Ohio





# STATEMENT OF FINANCIAL CONDITION

# **DECEMBER 31, 2007**

#### **ASSETS**

CASH AND CASH EQUIVALENTS	\$	115,057
RESTRICTED CASH		25,000
ACCOUNTS RECEIVABLE		24,874
	<u>\$</u>	<u> 164,931</u>
LIABILITIES		
ACCOUNTS PAYABLE AND ACCRUED EXPENSES	\$	45,438
SUBORDINATED BORROWINGS	_	25,000 70,438
SHAREHOLDER'S EQUITY		
COMMON STOCK  No par value, 1,000 shares authorized, issued and outstanding		10,000
ADDITIONAL PAID-IN CAPITAL		20,000
RETAINED EARNINGS		64,493 94,493
	<u>\$</u>	<u> 164,931</u>

# STATEMENT OF INCOME

# YEAR ENDED DECEMBER 31, 2007

REVENUES Commissions Interest and dividends Other	\$ 107,554 4,916 
EXPENSES Commissions Salaries Professional fees Registration Interest Other	50,037 34,337 9,650 15,433 2,500 4,200 116,157
NET INCOME	<u>\$ 31,313</u>

# STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY YEAR ENDED DECEMBER 31, 2007

	COMMON STOCK	ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	TOTAL_
BALANCE – JANUARY 1, 2007	\$ 10,000	\$ 20,000	\$ 33,180	\$ 63,180
NET INCOME			31,313	31,313
BALANCE – DECEMBER 31, 2007	<u>\$ 10,000</u>	\$20,000	<u>\$ 64,493</u>	\$ <u>94,493</u>

# STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

YEAR ENDED DECEMBER 31, 2007

SUBORDINATED BORROWINGS – JANUARY 1, 2007	\$ 25,000
INCREASE - ADDITIONAL SUBORDINATED BORROWINGS	
DECREASE - PAYMENT OF SUBORDINATED BORROWINGS	 
SUBORDINATED BORROWINGS - DECEMBER 31, 2007	\$ 25,000

# STATEMENT OF CASH FLOWS

# YEAR ENDED DECEMBER 31, 2007

CASH FLOW PROVIDED FROM OPERATING ACTIVITIES  Net income Adjustments to reconcile net income to net cash  provided from experting activities	\$ 3	31,313
provided from operating activities Accounts receivable Accounts payable and accrued expenses Net cash provided from operating activities		(5,659) <u>3,385</u> 29,039
NET INCREASE IN CASH AND CASH EQUIVALENTS	2	9,039
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	8	<u>86,018</u>
CASH AND CASH EQUIVALENTS – END OF YEAR	<u>\$ 11</u>	<u>15,057</u>
SUPPLEMENTAL CASH FLOW DISCLOSURE Interest paid	<u>\$</u>	2,500

#### NOTES TO THE FINANCIAL STATEMENTS

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization

Adviser Dealer Services, Inc. (the Company) is a broker-dealer registered with the Securities and Exchange Commission (SEC) and the State of Ohio, and is a member of the Financial Industry Regulatory Authority, Inc. (FINRA). The Company is a whollyowned subsidiary of Meeder Financial, Inc. and is primarily engaged in securities trading activities.

#### Cash and Cash Equivalents

The Company considers financial instruments with a maturity of less than 90 days to be cash equivalents.

At times during the year, the Company's cash accounts may exceed the related amount of Federal depository insurance. The Company has not experienced any loss in such accounts and believes it is not exposed to any significant credit risk.

#### Restricted Cash

The Company has a \$25,000 interest bearing deposit with its clearing broker pursuant to its clearing agreement.

#### Commissions

Commissions and related clearing expenses are recorded on a settlement date basis as security transactions occur, which approximates trade date.

#### Concentration of Credit Risk

The Company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

#### Receivables and Credit Policies

Accounts receivable are uncollateralized clearing broker obligations due under normal trade terms requiring payments within 30 days. The Company generally collects receivables within 30 days and does not charge interest on receivables with invoice dates over 30 days old.

Receivables of 12b-1 fees from a bank require payments within 150 days from the report date. The Company generally collects these receivables within 150 days and does not charge interest on these receivables with invoice dates over 150 days old.

Accounts receivable, net of trading costs, are stated at the amount billed. Payments of receivables are allocated to the specific transactions identified on the clearing broker statement or, if unspecified, are applied to the earliest unpaid amounts.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Receivables and Credit Policies (Continued)

Management individually reviews all receivable balances that exceed 30 days (or 180 days for 12b-1 fees) from the invoice date and based on an assessment of current creditworthiness, estimates the portion, if any, of the balance that will not be collected. In the opinion of management, at December 31, 2007, all receivables were considered collectible and no allowance was necessary. At December 31, 2007, 12b-1 fees included in receivables over 90 days amounted to \$11,278.

#### **Income Taxes**

Meeder Financial, Inc. files a consolidated income tax return which includes the Company and other related entities. Meeder Financial, Inc. has elected to be treated as an S corporation under the provisions of Section 1362(a) of the Internal Revenue Code, which provide for the Company's income to be taxed directly to Meeder Financial, Inc. As a result, no provision for federal income taxes has been recorded.

#### **Accounting Estimates**

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenue and expenses. Actual results could vary from the estimates that were used.

#### 2. RELATED PARTIES

- The Company is affiliated through common ownership with Meeder Asset Management, Inc. (MAM), which provides investment advisory services. During 2007, MAM was reimbursed \$85,761 by the Company for an allocation of administrative and operating expense.
- At December 31, 2007, the Company owed MAM \$6,532 for expense reimbursements, which is included in accounts payable and accrued expenses in the accompanying statement of financial position.
- The Company has entered into an agreement with MAM and Huntington National Bank (Huntington) where Huntington collects 12b-1 fees from mutual funds held by MAM's customers. Huntington then remits the 12b-1 fees, less an agreed upon amount, to the Company. The Company then pays this amount to MAM to reduce MAM's customers' account fees.
- At December 31, 2007, \$45,017 included in the Company's commissions revenue and commissions expense relate to these 12b-1 fees and payments. In addition, at December 31, 2007, accounts receivable included \$22,703 due from Huntington, and accrued expenses included \$25,042 due to MAM for these items.

#### NOTES TO THE FINANCIAL STATEMENTS

### 2. RELATED PARTIES (Continued)

The Company from time to time invests cash balances in The Flex-funds Money Market Fund (Fund). The Fund is managed by MAM, and certain officers of the Company, Meeder Financial, and MAM are also officers and/or trustees of the Fund. At December 31, 2007, cash and cash equivalents included \$44,097 invested in the Fund.

#### SUBORDINATED BORROWINGS

At December 31, 2007, subordinated borrowings consisted of a subordinated note payable to Meeder Financial, Inc. in the amount of \$25,000 with interest at 10%, due on November 30, 2010. Interest expense on outstanding borrowings amounted to \$2,500 during 2007.

The subordinated borrowings are available in computing net capital under the SEC's uniform net capital rule. To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid.

#### NET CAPITAL PROVISION OF RULE 15c3-1

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital balance, as defined, under such provisions.

The Company's minimum capital requirement is the greater of \$5,000 or 6 3/4% of aggregate indebtedness, as defined, under Securities and Exchange Commission Rule 15c3-1(a)(1), as it does not maintain customer accounts. Net capital may fluctuate on a daily basis. At December 31, 2007, the Company had net capital of \$118,611, which was \$113,611 in excess of its required net capital of \$5,000.

In addition to the minimum net capital provisions, Rule 15c3-1 requires that the Company maintain a ratio of aggregate indebtedness, as defined, to net capital, of not more than 15 to 1. At December 31, 2007, the ratio was 0.38 to 1.

#### EXEMPTION FROM RULE 15c3-3

The Company acts as an introducing broker or dealer, promptly transmitting all funds and delivering all securities received in connection with its activities as a broker or dealer and does not otherwise hold funds or securities for or owe money or securities to customers. The Company operates under Section (k)(2)(ii) of Rule 15c3-3 of the Securities Exchange Act of 1934 and is therefore exempt from the requirements of Rule 15c3-3.

# SUPPLEMENTAL INFORMATION

# PURSUANT TO RULE 17a-5 OF THE SECURITIES EXCHANGE ACT OF 1934

**DECEMBER 31, 2007** 

# SCHEDULE I - COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

**DECEMBER 31, 2007** 

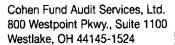
NET CAPITAL  Total shareholder's equity from statement of financial condition  Add: Liabilities subordinated to claims of general creditors	\$	94,493 25,000
NET CAPITAL BEFORE HAIRCUTS ON SECURITIES Haircuts on securities	_	119,493 (882)
NET CAPITAL	<u>\$_</u>	<u>118,611</u>
COMPUTATION OF AGGREGATE INDEBTEDNESS – ACCOUNTS PAYABLE AND ACCRUED EXPENSES	<u>\$_</u>	<u>45,438</u>
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT - 63/3% OF AGGREGATE INDEBTEDNESS	<u>\$_</u>	3,029
MINIMUM REQUIRED NET CAPITAL	<u>\$_</u>	5,000
NET CAPITAL REQUIREMENT	<u>\$_</u>	<u>5,000</u>
EXCESS NET CAPITAL	<u>\$_</u>	<u>113,611</u>
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	===	0.38 to 1

À reconciliation of the computation of net capital under Rule 15c3-1 as included in the Company's unaudited Form X-17a-5 as of December 31, 2007 filed with the Securities and Exchange Commission and the amount included in the above calculation is not required as there are no audit adjustments.

SCHEDULES II AND III – COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS AND INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS PURSUANT TO RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

**DECEMBER 31, 2007** 

The Company is not required to present the schedules "Computation for Determination of Reserve Requirements Under Rule 15c3-3" and "Information for Possession or Control Requirements Under Rule 15c3-3" as it meets the exemptive provisions of Rule 15c3-3, under Section (k)(2)(ii) of the Rule.



440.835.8500 440.835.1093 fax



www.cohenfund.com

SHAREHOLDER ADVISER DEALER SERVICES, INC.

#### Independent Auditors' Report on Internal Control Required by SEC Rule 17a-5(g)(1)

In planning and performing our audit of the financial statements and supplemental schedules of Adviser Dealer Services, Inc. (the Company) as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.





A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the shareholder, management, the SEC, the Financial Industry Regulatory Authority, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than those specified parties.

February 20, 2008 Westlake, Ohio

Cohen Fund audix Services

END